

We act for human progr protecting what matters/



- AXA in the world.
 - 2 AXA COLPATRIA in Colombia.
- 3 AXA COLPATRIA positioning.
 - 4 Organizational structure.
- **5** Portfolio for companies.
 - 6 Portfolio for persons.
- Business lines.



Thomas Buberl

AXA CEO



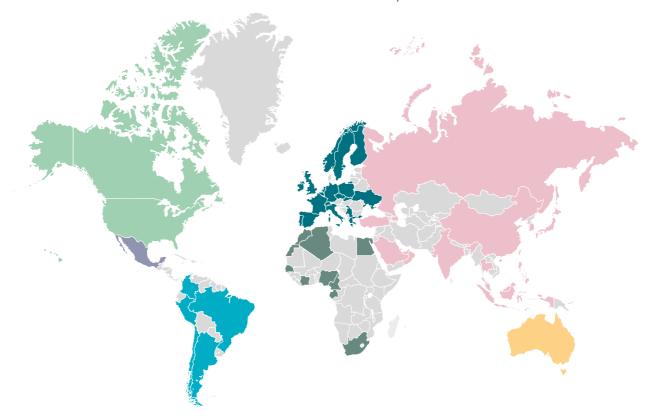
At AXA our main purpose is:
We act for human progress, protecting what
matters





AXA in the world

AXA brand is a trust reference for our customers and a differential value for our strategic allies, in all markets where we are present.



More than millions of clients











AXA COLPATRIA is the union between one of the most important insurance companies worldwide, AXA, and Seguros Colpatria, a company with extensive experience in the Colombian market.

19	955 19	959	1982	1995	2009
		Seguros de vida y Seguros Generales Colpatria is born.	Salud Colpatria is born.	Colpatria EPS y ARP Colpatria are born.	Firts Centro de Especialistas Médicos is open (90th Street).



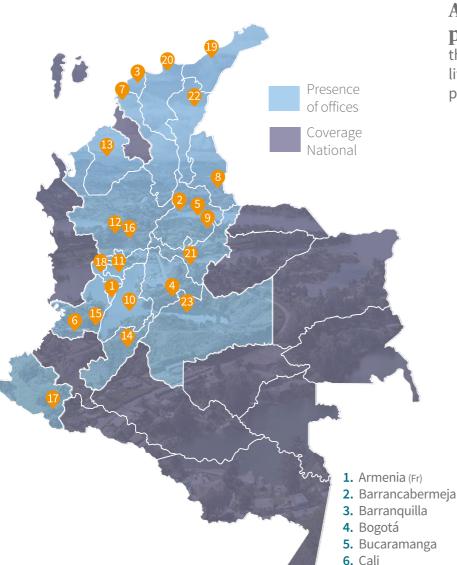


2014AXA COLPATRIA joint venture.

2015 - 2016

Centros de Especialistas Médicos Santa Barbara and Bucaramanga opening. 2018

Emermédica acquisition.



AXA COLPATRIA has become a progress, strength and support symbol thanks to its commitment to improving Colombians life quality by providing them protection, health, prevention and savings and investment opportunities.

Presence in 23 cities

\$2.4

COP Billions in premiums

More than

2.7

millions of customers*

More than
3.200
employees

66 years of experience

* Client: defined as who has the decision purchase and pay the insurance and / or health contract.

- 7. Cartagena
- 8. Cúcuta
- **9.** Floridablanca (Fr)
- **10.** Ibagué
- 11. Manizales
- **12.** Medellín

- 13. Montería
- **14.** Neiva
- 15. Palmira (Fr)
- **16.** Poblado Medellín (Fr)
- 17. Pasto
- **18.** Pereira

- 19. Riohacha
- 20. Santa Marta
- **21.** Tunja
- 22. Valledupar
- 23. Villavicencio

Fr: Franchise • Source: AXA COLPATRIA internal figures in local view as of Dec. 2020 ** Includes ARL affiliates.



Organizational

structure



Bernardo Serrano **CEO**







Juan Guillermo Zuloaga **Workers Compensation** Direction



Alexandra Quiroga **Technical Direction**



Diana Torres Distribution Direction



Victoria Jaramillo **Human Resourses** Direction



Herve Boulanger **Risk Management**



Lorena Torres **Finance and Strategy** Direction



Operations, CS and IT Direction





Property Insurance

- Fire.
- Oil exploration and production.
- Machinery breakage.
- Electronic facilities and equipment for weak current.
- All risk material damage.
- Subtraction.
- Mobile phone equipment.

Boat Insurance

- Yachts and pleasure boats.
- Hull navigation and port risks.

Insurance for SMES (modular products)

- Common Area Co-properties.
- · Safe SME.

Transportation Insurance

- Automatic and specific transport of goods
- All Risks: Load Generators / Logistic Operators / Freight Agents.
- Automatic and specific transport of goods Named Risks: Freight Carriers.
- Automatic Securities Transport.
 - Our transportation policies are accompanied by a complete AXA COLPATRIA AAA riks administration.

Engineering Insurance

- All risk civil works completed.
- All risk assembly.
- All construction risk.
- Mobile equipment and machinery from contractors.



Civil Liability Insurance

- General non-contractual for companies.
- · Decrees.
- Directors and administrators.
- Public servers.
- Professional.
- Correlates to construction and compliance.
- Family.
- · Port.

Management Insurance, Infidelity and Financial Risks

- · Global management for state entities.
- Global commercial management.
- Infidelity and financial risks for financial entities.
- Infidelity and financial risks for the sector real.

Compliance Insurance

- Public entities with private regime of hiring.
- In favor of public service entities.
- Unique guarantee.
- ANI State contracts.
- In favor of the bank of the republic.
- In favor of individuals.
- Legal provisions

Agricultural Insurance

• Harvest by yield index.



Fortfolio for companies



<u>Auto insurance</u>

- Cars
- Motorcycles
- Taxis
- Heavy Cars
- Customized RC
- SOAT

Life insurances

- Future Plan Today
- · Life to my Measure
- Life to my Measure Debtor

Home Insurance

- Traditional Home
- Home 360
- Instant Safe Home



Health Plans

- Dental Plan
- Prepaid medicine
- Outpatient Plan
- Ideal Health Policy
- Emergency
- Policies covered

Others

- Personal accidents
- Debtor Group Life
- Integral protection to Cardholders
- Unemployment
- Civil Liability for Directors and Administrators





Seguros Generales S.A.

AXA COLPATRIA Seguros S.A. currently has more than **1.248.000** insured through its different insurance programs and products.

AXA COLPATRIA Seguros S.A. is a company focused on serving the market of people, small companies, corporations and the State sector. This approach has allowed it to concentrate its production on strategic lines of motor, fire, and Civil Liability and in insurance products for home, Joint Ownership, SMEs, All Risks Construction, Assembly, Transportation and Compliance.





Seguros de Vida S.A.

Currently AXA COLPATRIA Seguros de Vida S.A. has more than 54.000* clients through its different products.

AXA COLPATRIA Seguros de Vida S.A. has a wide and diversified portfolio, integrated, among others, by Group Life Insurance, Individual Life, and Educational Insurance, aimed to protect colombian families.

- Plan Futuro Hoy
- Vida Grupo Plan Familia
- Vida Grupo Deudor

- Vida a mi Medida
- Vida a mi Medida Deudor
- Vida Grupo

Figures cut to May 2021.

* Excluding HyC and ARL customers.





ARL

ARL AXA COLPATRIA currently has **39.962** companies and **1.639.970** workers affiliated, attended by **745** direct employees.

Solid company with national coverage and own human and technical infrastructure, that allows guarantee quality of service to all affiliates companies.

ARL AXA COLPATRIA has adopted as a work philosophy, to increase the productivity of its client companies within a concept that exceeds the standards contemplated in the General System of Occupational Risks, constituting an original management approach, based on the implementation of "Productivity Model".



The best ally to protect

your employees

GAREC

Group for support and response to emergencies and high-risk tasks

Interdisciplinary work team that seeks to create awarness in affiliated companies and community in general about prevention, preparation and/or emergencies care, as well as in the execution of high-riks tasks, through counseling, training and coaching.





Prevention, preparation and response plan to face emergencies and contingencies.



Emergency operating committee with an emphasis on administration emergency (SCI).



APRE vulnerability analysis (Analysis and Prioritization of Risks for emergencies).





Mutual Help Plan P.A.M. and Mutual Help Committee C. A. M.



Family emergency plan.



Emergency brigades establishment.



Complementary workshops for emergency brigades.



Extramural training on tracks, simulacrum and Olympics.



Specialized counseling center.



Contingency plans, training and procedures for prevention and response to COVID-19 and response to COVID-19 events.



Safety management programs for work at heights and confined spaces.

Presence in main cities of the country.

Internal units benefits

- They are the largest generators of activities in ARL.
- Interdisciplinary team.



The best ally to protect

your employees

USEG

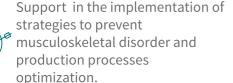
Specialized preventive management services unit.

Specialized consultants team with the knowledge and technique experience to provide advisory services to structure strategies aimed to reduce accident rate and promoting health, with a focus on ergonomics, hygiene and industrial safety.





Musculoskeletal disorders prevention through vigilance systems implementation advisory.





Assessment of risks due to physical and chemical agents through hygienic measurements.

Services



Direction in the execution of activities that are part of the basic legal plan in SST.



Advice on implementation of programs that allow detect, eliminate and control the dangerous agents that could be harmful to the workers' health.

National coverage virtually.

Internal units benefits

- Experience in all sectors.
- Highly qualified team aligned with ARL service standards.



The best ally to protect

your employees



We are an AXA COLPATRIA Group company, dedicated to support enterprises in the search and strengthening of competitive advantages, and to solve organizational problems, through specialized, expert and close consulting service.





Legal advice.



Advice and concultancy in the execution of programs to prevent psychosocial dangers.



Organizational development consultancy.



Integrated Management Systems consultancy.



Advice on strategic road safety plans.





Specialized counseling in preventive and occupational medicine programs.



Advice on the implementation of vigilance systems.



Specialized consultancy in emergency management.



Playful pedagogy strategies.



Advice and certified training in work at heights, height track certified by Icontec and by the Ministry of Labor.



Industrial safety advisory basic and specialized.



Advice on public risk management.

More than 300 specialized professionals at the national level.

Benefits in internal units

- Experience in all sectors.
- Highly qualified team aligned with ARL service standards.





Health

We currently have more than 580 thousand MPP and Emermédica affiliated customers.

Our offer in health has a wide portfolio of products designed and focused on the well-being and health of Colombian families.

- Fesalud Plus Plan
- Original Plus Plan
- Alternate Covered Plan
- Ideal Health Policy

- Vital Health
- Outpatient Plan
- Dental Plan
- Emermedica



Health infrastructure

Medical Specialist Centers

In our Medical Specialists Centers we offer access to general and specialized medicine consultation to all our health plans users.

Bogotá

Santa Bárbara

Avenue Street 116 No. 23 - 06

Premises 101 and 102.

Phone: 746 1624

Appointment assignment: 605 5800 - 705 1700

Hours of Operation

Monday to friday from 6:00 a.m. at 7:00 p.m.

Saturdays 6:00 a.m. at 2:00 p.m.

Taking laboratory samples

Monday to Saturday from 6:00 a.m. to 10:00 a.m.

Chicó

Transversal 23 No. 95 - 53, 8th floor

Ecoteck 95 Building Phone: 756 7063

Appointment assignment: 605 5800 - 705 1700

Hours of Operation

Monday to friday from 6:00 a.m. at 7:00 p.m.

Saturdays 6:00 a.m. at 1:00 p.m.

Taking laboratory samples
Monday to Saturday from 6:00 a.m. to 10:00 a.m.

B/manga

Race 34 No. 51 - 17

Appointment assignment: (7) 697 7877 or 01 8000 515 750

(Option 2 - Option 1 and Option 2).

Hours of Operation

Monday to friday from 6:00 a.m. at 7:00 p.m.

Saturdays 6:00 a.m. at 2:00 p.m.

Taking laboratory samples

Monday to Saturday from 6:00 a.m. to 11:00 a.m.

In all our Specialist Centers you find, among others, medical services for:

- · Minor procedures.
- Diagnostic cardiology exams and radiology.
- · Vigestive endoscopy.
- Vaccination.
- Physiotherapy.
- Taking laboratory samples.











We provide **level II and III surgical care complexity** and we offer surgery programs of emergency and ambulatory surgery, both elective and hospital, in the following surgical specialties:

- General surgery (abdominal surgery and bariatric surgery laparoscopic).
- Plastic, aesthetic and reconstructive surgery.
- Maxillofacial surgery.
- Chest surgery (laparoscopic surgery).
- Neurosurgery.
- Otorhinolaryngology.
- Orthopedics.
- Urology (cystoscopy and laparoscopic urology, transurethral resections of the prostate).

Emergency service without payment of voucher for health users of AXA COLPATRIA.

With recognition in the Institution category Accredited in Health, with International endorsement of ISQua.

Street 97 N° 23 - 10 • PBX: 745 2727 • Bogotá.

Contact us in:
servicioalusuario@miclinicavip.com
www.miclinicavip.com

Medical care

pre-hospital



Company with more than 30 years of experience in Colombia, providing Health at home services, focused on medical care via teleconsultation and face-to-face.

We save and care lives 24 hours a day through a medical team committed with the serve, attention and security that our patients requires.

- Plans: Comprehensive Emergency Plan.
 - Emergency Employee Preferential Plan.
 - Emergency Protected Area.

Services







